TRANSPORTATION AND LOGISTICS
TRANSPORTATION AND LOGISTICS

As the heart of Atlantic Canada’s Gateway, Halifax is the transload hub for imports destined to the Midwest and Central Canada.

The Halifax Gateway is comprised of the Halifax Stanfield International Airport, the Port of Halifax, two post-Panamax container terminals, CN Rail, a strong logistics and warehousing sector and excellent highway infrastructure.

MULTI-MODAL TRANSPORTATION

Halifax Stanfield International Airport
- Largest airport in Atlantic Canada
- US pre-clearance
- 40,000 square foot air cargo facility with airside access
- Runway extension

Port of Halifax
- Largest port in Atlantic Canada and capable of handling all cargo
- Two container terminals (with total of five Post-Panamax cranes; six grain elevators)
- CN Autoport vehicle processing and transshipment facility
- Imperial Oil Refinery wharves for tanker loading and discharging
- Halifax Seaport full-service cruise terminal

Atlantic Gateway-Halifax Logistics Park
- New logistics park in the largest industrial park north of Boston and east of Montreal
- Next to five 100-series highways and 10-15 minutes from the airport, the port and downtown Halifax

CN Rail
- CN Main Line and CN Intermodal Facility with service at Port of Halifax and Halifax Gateway Logistics Park

Road Infrastructure
- Double-lane highway network linking Halifax to the rest of North America

COMPETITIVE ADVANTAGES

- Multi-modal transportation to get your goods to market – fast!
- Strategic location
- A deep port with spare capacity and post-Panamax vessel handling capacities
- Airport with US-pre clearance and ample refrigerated cargo handling capacity
- The Atlantic Gateway – Halifax Logistics Park to meet your transload needs
- Direct road links to the rest of Canada and North America and streamlined trucking regulations
- Daily rail service to central Canada and the US Midwest
- Growing cruise line industry supported by bull-service cruise terminal
- Competitive business costs and incentives to meet your needs
- Producing the talent you need
- Immigration friendly policies to attract foreign workers
NOTABLE TRANSPORTATION AND LOGISTICS COMPANIES

These are just a few of the companies that have recently relocated or grown their transportation and logistics business in Halifax:

- Armour Transportation Group
- Halterm Container Terminal Limited
- Magnusson Furniture
- Canadian Tire
- Gateway Facilities ULC
- CN
- Oceanex Inc.
- Clarke Inc.
- Consolidated Fastfrate
- US Airways
- Disney Cruise Line

STRATEGIC LOCATION

Halifax is strategically located between major North American, European and Asian markets. Halifax is 1,500 nautical miles closer to India via the Suez Canal than any other North American west coast port, and one full day closer to Southeast Asia than any other North American east coast container port.

- Flights from Halifax to New York, Boston and Montreal are less than two hours;
- Two hours faster by air to Europe than any other North American destination;
- New York and Boston are one day away by sea;
- Chicago can be reached by rail in three days.
DEEP, ICE-FREE PORT WITH SPARE CAPACITY AND POST-PANAMAX VESSEL HANDLING CAPABILITIES

- The first port of call for westbound, and last port of call for eastbound voyages.
- The closest major port to Europe, in close proximity to the Great Circle Route – one full day faster to Europe than other North American east coast container ports.
- The preferred connection with Europe, the Mediterranean, and the Middle East.
- Deepest container berths on the East Coast of North America.
- Infrastructure to handle fully laden post-Panamax vessels, and with capacity to triple container volumes. The Port handled 435,000 twenty-foot Equivalent Units in 2010.
- Called by 10 of the world’s top 15 container lines.
- More scheduled liner services and direct calls to more continents than any other Canadian port.
- Home to Autoport, one of North America’s largest vehicle processing and transhipment facilities.
- Site of six grain towers, capable of delivering 50,000 bushels of grain per hour.
- Imperial Oil wharves enable coastal and foreign-going tanker vessels to load and discharge oil at wharves connected to its refinery by pipeline.
- More than a million sq. ft. of transload, distribution and warehouse space.
- Harmonized security regulations with the US, and US-bound cargo, pre-screened on dock by U.S. Customs officials.
SAVE TIME AND MONEY

• Two day faster discharge than any other east coast port
• Uncongested terminals
• On-dock rail
• Goods reach Midwest up to 5 days faster than other east coast ports
• Existing transload hub for imports destined to Central Canada and Midwest
• Halifax connects trade to 150 countries with service from many of the world’s leading shipping lines.

NORTH AMERICA TO INDIA/ASIA

<table>
<thead>
<tr>
<th>From/To</th>
<th>Mumbai</th>
<th>Columbo</th>
<th>Chennai</th>
<th>Singapore</th>
<th>Ho Chi Minh City</th>
<th>Laem Chabang</th>
</tr>
</thead>
<tbody>
<tr>
<td>Halifax</td>
<td>16 days</td>
<td>17 days</td>
<td>18 days</td>
<td>20 days</td>
<td>21 days</td>
<td>22 days</td>
</tr>
<tr>
<td>Montreal</td>
<td>18 days</td>
<td>19 days</td>
<td>20 days</td>
<td>22 days</td>
<td>23 days</td>
<td>24 days</td>
</tr>
<tr>
<td>New York/ New Jersey</td>
<td>17 days</td>
<td>18 days</td>
<td>19 days</td>
<td>21 days</td>
<td>22 days</td>
<td>23 days</td>
</tr>
<tr>
<td>Norfolk</td>
<td>17.5 days</td>
<td>18.5 days</td>
<td>19.5 days</td>
<td>21.5 days</td>
<td>22.5 days</td>
<td>23.5 days</td>
</tr>
<tr>
<td>Savannah</td>
<td>18 days</td>
<td>19 days</td>
<td>20 days</td>
<td>22 days</td>
<td>23 days</td>
<td>24 days</td>
</tr>
</tbody>
</table>

Source: CN Rail

SHIPPING LINES THAT CALL ON THE PORT OF HALIFAX

• ACL
• AFL
• CMA/CGM
• China Shipping
• Eimskip
• Hapag-Lloyd
• Maersk
• Melfi Marine
• Nirint Shipping
• NSCSA
• NYK Line
• Oceanex
• OOCL
• Transport Service Int’l
• Wallenius-Wilhelmsen
• Zim International
AIRPORT WITH US PRE-CLEARANCE AND AMPLE REFRIGERATED CARGO HANDLING CAPACITY

- Rated by passengers as the Best Airport in the World in its class (under 5 million passengers) in 2010, 7 of the past 9 years.
- Used by 18 commercial airlines and 13 scheduled cargo airlines.
- Runway extended to 10,500 feet.
- More than 29,569 metric tons of cargo and 3.6 million passengers moved in 2012.
- Located adjacent to the Aerotech Business Park, a municipally run business park catering to the local aerospace and defence industry.
- 40,000 square foot multi-tenant cargo facility with direct airside access that includes a 12,000 sq.ft. temperature controlled space.
- The only US preclearance facility in Atlantic Canada, 24/7 Canada Customs services, and NEXUS and CANPASS programs for frequent travelers.
## DAILY NON-STOP FLIGHTS FROM HALIFAX

<table>
<thead>
<tr>
<th>Departures for:</th>
<th>Travel Time (hrs:mins)</th>
</tr>
</thead>
<tbody>
<tr>
<td>New York (Newark)</td>
<td>1:30</td>
</tr>
<tr>
<td>New York (Laguardia)</td>
<td>1:30</td>
</tr>
<tr>
<td>Boston</td>
<td>1:35</td>
</tr>
<tr>
<td>Montreal</td>
<td>1:35</td>
</tr>
<tr>
<td>Ottawa</td>
<td>1:50</td>
</tr>
<tr>
<td>Toronto</td>
<td>2:20</td>
</tr>
<tr>
<td>Philadelphia</td>
<td>2:20</td>
</tr>
<tr>
<td>Chicago</td>
<td>2:30</td>
</tr>
<tr>
<td>Detroit</td>
<td>3:10</td>
</tr>
<tr>
<td>Washington, DC</td>
<td>3:17</td>
</tr>
<tr>
<td>Calgary</td>
<td>5:30</td>
</tr>
<tr>
<td>London (UK)</td>
<td>5:50</td>
</tr>
</tbody>
</table>

## WEEKLY NON-STOP FLIGHTS FROM HALIFAX

<table>
<thead>
<tr>
<th>Departures for:</th>
<th>Travel Time (hrs:mins)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bermuda</td>
<td>2:15</td>
</tr>
<tr>
<td>Atlanta</td>
<td>3:30</td>
</tr>
<tr>
<td>Reykjavik</td>
<td>4:15</td>
</tr>
<tr>
<td>London (Gatwick)</td>
<td>5:40</td>
</tr>
<tr>
<td>London (Heathrow)</td>
<td>5:50</td>
</tr>
<tr>
<td>Frankfurt (3/week)</td>
<td>6:45</td>
</tr>
</tbody>
</table>

## SERVICE PROVIDERS AT THE HALIFAX STANFIELD INTERNATIONAL AIRPORT

### Freight Forwarders
- Connexion World Cargo (Canada) Ltd.
- DSV Air & Sea Inc.
- DB Schenker Logistics
- Kintetsu World Express Inc.
- Kuehne & Nagel International Ltd.
- MOL Logistics
- PF Collins Customs Broker Ltd.
- UPS Supply Chain Solution
- Worldwide Perishables Canada Co.

### Integrated Couriers
- Cargojet
- Federal Express
- Purolator

### Cargo Handlers
- Air Canada Cargo
- Worldwide Flight Services
- Worldwide Perishables Canada Co.

### Scheduled Cargo Carriers
- Air Canada
- Condor
- Icelandair Cargo
- TNT Airways
- WestJet

### Carriers
- Air Canada
- Air Georgian
- Air St. Pierre
- Air Transat
- American
- Canjet
- Condor
- Continental
- Corsair
- Cubana
- Delta
- Icelandair
- Jazz
- Porter
- Sunwing
- Thomas Cook
- United / Continental
- US Airways
- WestJet
Multi-phased real estate development project dedicated to logistics and warehousing activity (distribution, transload, warehouse, cold storage, etc.) that supports the operations of the Port of Halifax. Phase 1 is comprised of 140 acres of serviced lots, of which 50 acres have already been developed.

- Located in Burnside Park – the largest business park north of Boston and east of Montreal with over 1,500 hundred enterprises and over 15,000 employees.
- Next to five 100-series highways providing quick access to and from the region. 10-15 minutes to urban centre of Halifax, the Halifax International Airport and the Port of Halifax.
- New lots of serviced acreage are available for immediate acquisition. Lots can be customized to fit your distribution needs.
- Established facilities offer extensive cross-docking capabilities for efficient consolidation of shipments from 40ft containers to 53ft trailers.
LOT INVENTORY WITHIN THE ATLANTIC GATEWAY - HALIFAX LOGISTICS PARK

<table>
<thead>
<tr>
<th>Lot #</th>
<th>Location</th>
<th>Site Condition</th>
<th>Square footage</th>
<th>Acres</th>
<th>PSF</th>
<th>Total Usage</th>
<th>Usage</th>
</tr>
</thead>
<tbody>
<tr>
<td>1248a</td>
<td>Wilkinson Av.</td>
<td>Rough Graded</td>
<td>508,699</td>
<td>11.68</td>
<td>$5.75</td>
<td>$2,925,019</td>
<td>Logistics</td>
</tr>
<tr>
<td>1248b</td>
<td>Wilkinson Av.</td>
<td>Rough Graded</td>
<td>353,024</td>
<td>8.10</td>
<td>$5.50</td>
<td>$1,941,632</td>
<td>Logistics</td>
</tr>
<tr>
<td>1249</td>
<td>Wilkinson Av.</td>
<td>Ungraded</td>
<td>746,718</td>
<td>17.14</td>
<td>$3.50</td>
<td>$2,613,513</td>
<td>Logistics</td>
</tr>
<tr>
<td>1250</td>
<td>Wilkinson Av.</td>
<td>Graded</td>
<td>523,614</td>
<td>12.02</td>
<td>$5.50</td>
<td>$2,879,877</td>
<td>Logistics</td>
</tr>
</tbody>
</table>

Source: Halifax Regional Municipality

DIRECT ROAD LINKS TO THE REST OF CANADA AND NORTH AMERICA

With an ever expanding four-lane highway system, Nova Scotia has direct road links to the rest of Canada and North America.

Within Nova Scotia, Halifax is conveniently located at the junction of Highway 101, serving the Annapolis Valley; Highway 102, linking Nova Scotia with the rest of Canada; Highway 103, serving the South Shore of Nova Scotia; and Highway 107, serving the Eastern Shore. These modern, all-weather highways provide companies with exceptional ease of travel and shipment.

<table>
<thead>
<tr>
<th>Urban Center</th>
<th>km</th>
<th>mi</th>
<th>Truck Time (hrs.)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Portland, ME</td>
<td>916</td>
<td>569</td>
<td>12:15</td>
</tr>
<tr>
<td>Boston</td>
<td>1116</td>
<td>693</td>
<td>15:30</td>
</tr>
<tr>
<td>New York</td>
<td>1470</td>
<td>913</td>
<td>20:25</td>
</tr>
<tr>
<td>Philadelphia</td>
<td>1593</td>
<td>990</td>
<td>22:10</td>
</tr>
<tr>
<td>Washington, D.C.</td>
<td>1806</td>
<td>1122</td>
<td>25:05</td>
</tr>
<tr>
<td>Pittsburgh</td>
<td>2049</td>
<td>1273</td>
<td>28:30</td>
</tr>
<tr>
<td>Cleveland</td>
<td>2131</td>
<td>1324</td>
<td>29:25</td>
</tr>
<tr>
<td>Detroit</td>
<td>2234</td>
<td>1388</td>
<td>30:45</td>
</tr>
<tr>
<td>Chicago</td>
<td>2605</td>
<td>1618</td>
<td>35:50</td>
</tr>
<tr>
<td>Toronto</td>
<td>1864</td>
<td>1158</td>
<td>25:50</td>
</tr>
<tr>
<td>Québec City</td>
<td>1077</td>
<td>669</td>
<td>15:00</td>
</tr>
<tr>
<td>Montreal</td>
<td>1325</td>
<td>823</td>
<td>18:25</td>
</tr>
</tbody>
</table>
DAILY RAIL SERVICE TO CENTRAL CANADA AND THE US MIDWEST

Intermodal transit times from the Port of Halifax to major North American cities

<table>
<thead>
<tr>
<th>City</th>
<th>Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>Montreal</td>
<td>26 hours</td>
</tr>
<tr>
<td>Toronto</td>
<td>36 hours</td>
</tr>
<tr>
<td>Chicago</td>
<td>66 hours</td>
</tr>
<tr>
<td>Detroit</td>
<td>84 hours</td>
</tr>
<tr>
<td>Memphis</td>
<td>94 hours</td>
</tr>
</tbody>
</table>

- CN offers direct, on-dock rail service at the Port of Halifax. Double-stack trains move daily, seven days a week, from the Port of Halifax to CN’s rail terminals in Toronto, Montreal and Chicago.
- From Halifax, 43% of North America’s buying power can be reached by rail within four days.
- Specialized rail equipment is available for bulk, breakbulk, heavy-lift and containerized cargo.
- CN’s Eastern Passage Autoport handles more than 185,000 vehicles annually at its 100-acre facility.

GROWING CRUISE LINE INDUSTRY SUPPORTED BY FULL-SERVICE CRUISE TERMINAL

Halifax offers cruise passengers a variety of tour options, diverse cultural experiences, world-class security and unspoiled, natural beauty throughout a 3-season Cruise schedule (April-October).

Halifax is a marquee port of call on the Canada-New England cruise itinerary, and has seen its cruise line traffic increase dramatically in recent years. 252,847 cruise line passengers visited Halifax in 2012.

WHY HALIFAX AS A CRUISE LINE DESTINATION

- World-calibre security
- Conveniently located docking within easy walk to downtown
- Cruise Pavilions — two dedicated passenger terminals
- Wide variety of tour options
- Experienced, full-service cruise port
- Minimal tide variations averaging only 4.5 feet
- Good tug and support system
- Deep draft, 40’ at seawall
CRUISE LINES CALLING THE PORT OF HALIFAX IN 2013

- AIDA
- Carnival
- Celebrity
- Crystal
- Cunard
- Holland America
- Lindbald
- Norwegian
- Oceania
- Princess
- Regency
- Royal Caribbean
- Seabourn
- Silversea
- Silversea
- Transocean

INDUSTRY ASSOCIATIONS AND ORGANIZATIONS

- Halifax Gateway Council
- Halifax Port Authority
- Halifax International Airport Authority
- Nova Scotia Gateway Secretariat
- Atlantic Gateway Council
- Transport Canada (Atlantic Region)
- Destination Halifax
INDUSTRY VOICES

Wesley Armour
President and CEO
Armour Transportation

“This investment in our Halifax facility demonstrates our commitment to providing our existing and future customers with specialized services, including those specifically designed to service the Port of Halifax and beyond. We are situated in the perfect location to meet this growth.”

Michael Schmeltzer
Managing Director of Passenger Sales
US Airways

“The fact you have U.S. Customs pre-clearance in Halifax will make trips through Philadelphia very easy.”

George Armoyan
President & CEO
Clarke Inc.

“Nova Scotia is an ideal location for Clarke’s head office. Not only does it offer the lifestyle and talent pool we seek, the excellent infrastructure base and cost-effective business climate will generate additional efficiencies and opportunities for the company.”

Karl Holz
President
Disney Cruise Line

“We are pleased to offer our guests the opportunity to explore the magic of Halifax and its surrounding areas as part of our five-night cruises up the New England Coast. We believe our guests are going to love this experience.”
Halifax has significantly lower business costs than most other North American cities.

**COMPARATIVE COST OF DOING BUSINESS (ACROSS NINETEEN MANUFACTURING, CORPORATE, IT, AND R&D INDUSTRIES)**

<table>
<thead>
<tr>
<th>City</th>
<th>Cost Index</th>
</tr>
</thead>
<tbody>
<tr>
<td>Halifax (CAN)</td>
<td>92.7</td>
</tr>
<tr>
<td>Marseille (FRA)</td>
<td>94.1</td>
</tr>
<tr>
<td>Montreal (CAN)</td>
<td>94.3</td>
</tr>
<tr>
<td>Amsterdam (NET)</td>
<td>94.7</td>
</tr>
<tr>
<td>Toronto (CAN)</td>
<td>95.7</td>
</tr>
<tr>
<td>Vancouver (CAN)</td>
<td>96.5</td>
</tr>
<tr>
<td>Berlin (GER)</td>
<td>98.0</td>
</tr>
<tr>
<td>London (GBR)</td>
<td>98.1</td>
</tr>
<tr>
<td>Boston (USA)</td>
<td>101.2</td>
</tr>
<tr>
<td>Seattle (USA)</td>
<td>101.5</td>
</tr>
<tr>
<td>Sydney (AUS)</td>
<td>105.0</td>
</tr>
<tr>
<td>Tokyo (JAP)</td>
<td>112.3</td>
</tr>
</tbody>
</table>

Source: KPMG Competitive Alternatives 2012

**TAXATION**

**CORPORATE INCOME TAX**
- General Rate: 16.00%
- Manufacturing & Processing: 16.00%
- Small Business Rate: 3.50%

**CORPORATE CAPITAL TAX**
- General Rate: Eliminated
- Financial Services: 4.00%
- Payroll Tax: Nil

Source: Nova Scotia Department of Finance
Inexpensive office space. According to CB Richard Ellis (CBRE), the average rental rate for class-A office space in downtown Halifax is $18.14/sq ft, well below that of other major cities across North America. Comparable office space is more expensive in Washington, Seattle, Boston, Vancouver, Toronto, Montreal and Ottawa.

Competitive salaries. Logistics and transportation salaries in Halifax tend to be lower than in other Canadian and American cities – a real competitive advantage for companies located here.

<table>
<thead>
<tr>
<th>East Coast Port City</th>
<th>Average Base Salary</th>
</tr>
</thead>
<tbody>
<tr>
<td>Halifax</td>
<td>$ 58,398</td>
</tr>
<tr>
<td>Montreal</td>
<td>60,588</td>
</tr>
<tr>
<td>Chicago</td>
<td>66,336</td>
</tr>
<tr>
<td>Boston</td>
<td>67,197</td>
</tr>
<tr>
<td>New York</td>
<td>68,207</td>
</tr>
<tr>
<td>Baltimore</td>
<td>71,761</td>
</tr>
</tbody>
</table>

Source: Payscale, August 2013. Salaries represented in their respective currencies.

Stable labour supply. Halifax offers a stable labour supply, thereby minimizing costly delays. It is an ideal alternative to West Coast ports that have experienced labour unrest in recent years.

INCENTIVES TO MEET YOUR PARTICULAR NEEDS

Whether starting, relocating or expanding a business, you will benefit from a number of incentives at both the federal and provincial level to help you invest in Halifax. We’ll be glad to assist you in identifying the ones that best suit your needs.

Nova Scotia Payroll Rebate
The Nova Scotia Payroll Rebate, administered by Nova Scotia Business Inc., supports companies improving their competitiveness in export markets through innovation, productivity improvements or investments in product development, as well as companies locating or expanding in the province. Businesses can receive a return on gross payroll taxes depending on the economic benefit generated to the Province.

ACOA’s Atlantic Innovation Fund
A $300 million pool of research funding available to eligible Atlantic Canadian companies undertaking research and development projects explicitly linked to the commercialization of technology-based products, processes or services.
**Productivity Investment Program (PIP).** Nova Scotia’s new Productivity Investment Program (PIP) is designed to encourage businesses to become more productive, innovative and globally competitive, and it includes two incentives:

- **Capital Investment Incentive**
  Receive funding to help offset the cost of buying technologically-advanced machinery, clean technology, equipment, software and hardware.

- **Workplace Innovation and Productivity Skills Incentive**
  Receive funding to invest in employee and management skills development, and improve productivity. It also helps companies adapt to the introduction of new technology and innovative processes, and enhance international competitiveness.

**ACOA’s Business Development Program (BDP)**
Small and medium-sized enterprises can access capital in the form of interest-free, unsecured, repayable contributions for business studies, capital investment, training, marketing, and quality assurance activities that support business in the region. Assistance is also available to help companies acquire public and private procurement contracts or to develop an innovative product or service.

**Industrial Research Assistance Program (NRC-IRAP)**
NRC-IRAP offers direct technical assistance, access to the latest technological advances, expertise, facilities and resources to eligible small and medium size enterprises. It may also provide cost-shared financing of innovative technical projects to qualified firms.
One of the largest concentrations of universities in North America, producing the talent you need.

Halifax has among the highest ratios of educational facilities to population in North America, with six universities offering a multitude of undergraduate and graduate programs. More than 30,000 students are enrolled at these universities every year, while some 6,805 earn degrees and certificates. This is in addition to the 10,676 students across Nova Scotia who attend the Nova Scotia Community College, as well as students graduating from universities in nearby provinces.

ACCESS TO GRADUATES

Here are recent enrolment and graduate numbers in the Maritime Provinces.

<p>| Total university enrolment and graduates in the Maritime provinces, 2010-2011 |
|-----------------|-----------------|-----------------|</p>
<table>
<thead>
<tr>
<th>Province</th>
<th>Enrolment</th>
<th>Graduates</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nova Scotia</td>
<td>42,878</td>
<td>9,628</td>
</tr>
<tr>
<td>New Brunswick</td>
<td>23,461</td>
<td>4,981</td>
</tr>
<tr>
<td>Prince Edward Island</td>
<td>4,415</td>
<td>696</td>
</tr>
<tr>
<td>Total</td>
<td>70,754</td>
<td>15,305</td>
</tr>
</tbody>
</table>

<p>| Engineering &amp; Applied Sciences enrolment by province, 2010-2011 |
|-----------------|-----------------|-----------------|</p>
<table>
<thead>
<tr>
<th>Province</th>
<th>Enrolment</th>
<th>Graduates</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nova Scotia</td>
<td>2,511</td>
<td>798</td>
</tr>
<tr>
<td>New Brunswick</td>
<td>2,087</td>
<td>421</td>
</tr>
<tr>
<td>PEI</td>
<td>94</td>
<td>19</td>
</tr>
<tr>
<td>Total</td>
<td>4,692</td>
<td>1,238</td>
</tr>
</tbody>
</table>

<p>| Mathematics &amp; Physical Sciences enrolment by province, 2010-2011 |
|-----------------|-----------------|-----------------|</p>
<table>
<thead>
<tr>
<th>Province</th>
<th>Enrolment</th>
<th>Graduates</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nova Scotia</td>
<td>1,716</td>
<td>447</td>
</tr>
<tr>
<td>New Brunswick</td>
<td>804</td>
<td>172</td>
</tr>
<tr>
<td>PEI</td>
<td>211</td>
<td>50</td>
</tr>
<tr>
<td>Total</td>
<td>2,731</td>
<td>669</td>
</tr>
</tbody>
</table>

<p>| Commerce &amp; Administration enrolment by province, 2010-2011 |
|-----------------|-----------------|-----------------|</p>
<table>
<thead>
<tr>
<th>Province</th>
<th>Enrolment</th>
<th>Graduates</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nova Scotia</td>
<td>7,842</td>
<td>1,713</td>
</tr>
<tr>
<td>New Brunswick</td>
<td>3,444</td>
<td>939</td>
</tr>
<tr>
<td>PEI</td>
<td>813</td>
<td>103</td>
</tr>
<tr>
<td>Total</td>
<td>12,099</td>
<td>2,755</td>
</tr>
</tbody>
</table>

Source: Maritime Provinces Higher Education Commission
IMMIGRATION-FRIENDLY POLICIES TO ATTRACT FOREIGN WORKERS

Bringing temporary foreign workers into the province is straightforward and fast. The Nova Scotia Nominee Program (NSNP) Skilled Worker stream helps employers hire workers whose skills may be in limited supply in the province. The stream helps employers recruit and retain immigrant workers with the required skills for these positions. Work permits issued from the Nova Scotia Office of Immigration are processed more quickly, on average, than most other provinces.

SOURCES

• KPMP Competitive Alternatives 2012  http://www.competitivealternatives.com/
• Conference Board of Canada
• Halifax Regional Municipality
• Maritime Provinces Higher Education Commission
• Halifax Gateway Council
The Greater Halifax Partnership is the lead economic development organization for Halifax, NS, the economic hub of Atlantic Canada. As a public-private partnership, we bring together all three levels of government, industry, post-secondary and community partners to create and nurture the necessary relationships for business development across a broad range of industry sectors.

We can assist you during your site selection process and relocation to Halifax by providing you with:

- strategic support
- in-depth research and economic data
- connection to business resources, incentives and financing
- the customized business case and unique value proposition relevant to your business needs
- marketing materials
- focused after-care program
- SmartBusiness, business retention and expansion program

For more information contact:

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